



# COMPENSATION PLAN

## ENHANCED PERSONAL RETAIL VOLUME

Personal Retail Volume (PRV) Or Group Retail Value (GRV) In Current Month Plus Meet Active Status	PRV Commissions Earned
\$1 to \$399 PRV	20%* at time of order
\$400 to \$599 PRV	PLUS 5% paid monthly
\$600 to \$1,999 PRV or \$4,000 GRV + Personally Active	OR 5% paid monthly
\$2,000 or more PRV or \$10,000 in GRV + Personally Active	OR 5% paid monthly

## RETAIL COMMISSION AND MANAGEMENT BONUSES

ENROLLER AND LEVEL BONUSES

	STYLIST	SUPERVISING STYLIST	MANAGING STYLIST	DIRECTING STYLIST
RETAIL COMMISSION	20% to 35% commission	20% to 35% commission	20% to 35% commission	20% to 35% commission
Enroller Bonus E-1	6% BV	6% BV	6% BV	6% BV
Enroller Bonus E-2	NA	NA	NA	NA
Level 1	4% BV	4% BV	4% BV	4% BV
Level 2		4% BV	4% BV	4% BV
Level 3			4% BV	4% BV
Level 4				4% BV

## LEADER GENERATION

	EXECUTIVE DIRECTING STYLIST (EDS)	SENIOR DIRECTING STYLIST (SDS)	NATIONAL DIRECTING STYLIST (NDS)
LIFESTYLE BONUS	\$500	\$750	\$1000
"LEADER" GENERATION	2% GBV	3% GBV	4% GBV
GENERATION 1	3% GBV	4% GBV	5% GBV
GENERATION 2		4% GBV	5% GBV
GENERATION 3			5% GBV

GENERATION BONUSES